

Are Advertisements Beneficial or not?

# **Description**

#### Theme:-

• In this topic, we can discuss the impact of advertisements for public and businesses. Along with the benefits, we need to discuss the dark side of advertisements too.

#### Advertisements are beneficial:-

- Advertisements benefits both the seller and the consumer. <u>Sellers can promote their goods</u>
   <u>through ads</u>. On the other hand, <u>consumers can know the information of goods and</u>
   discount deals available in the market, so they can take informed decisions.
- Many <u>information websites</u> and blogs are providing content for free, because they get paid by advertisers.
- Ads sponsor Newspapers, TV programs, sport events. Ads on buses and trains support government. For example, YouTube videos are free because <u>YouTube and YouTubers gets</u> money from advertisements.
- Ads can help the process of social change too. For example, in the present times, we are witnessing ads that are promoting gender sensitivity.
- In India, we have 'Advertising Standards Council of India (ASCI)' to censor advertisements. It is being made even stronger to address several challenges in the advertisements field. ASCI banned several ads that contain false promises and highly photoshopped images. Hence, now we can worry less about the probability of false promises by ads.
- One of the present trend of advertisements is doing good to society like <u>giving scholarships</u> to poor children etc. and thereby marketing their brand, which is very beneficial to the society and businesses as well.
- Some people do not even know about some products. <u>Advertisements help them for free by showing the products available in the market to make lives easier</u>. For example, Electronic roti maker is a big help to senior citizens and working people.

### Advertisements are not beneficial :-

- Ads leave a great <u>impact on mindsets</u>, especially on youth. It is leading to <u>increasing</u> consumerism.
- People, who can't afford to buy those products may feel inferior by the inescapable ads.
- <u>Ads are repetitive</u>. Many times, we are seeing the same ad in TV, on hoardings and in websites etc, which is irritating.
- The big hoardings besides roads are distracting and can cause accidents.
- Some advertisers do not follow ethics, and they don't even care about environment. We
  end up using these products, without knowing their effect on environment. Room
  fresheners, cleansers are some examples of this kind.
- Ads like weight loss and fairness products can make people <u>feel insecure</u> about their bodies. For example, the depiction of <u>Fair & Lovely ad</u> made many dusky skinned people insecure about their skin color. In the process, several people applied harsh chemicals (fairness creams) on their faces, and few even resorted to cosmetic surgeries.
- Most of the ads use fake photoshopped images and make <u>false promises</u>. These type of ads are misleading.
- Advertising costs effects the cost of product. It'll be an additional burden to customers.
- Some companies <u>waste their valuable resources</u> on advertising. If they spend this money to provide better services their customers, they can gain more customers through <u>mouth</u> publicity.
- The overwhelming presence of ads in the present days caused 'ad blindness' in many. Ad blindness means people who are very used to ads tend to subconsciously ignore banner & display ads. Due to this, the investment that was spent on advertising is wasted.
- Kids are getting attracted to junk food because of advertisements.
- Advertisements <u>disturb the level-playing field of businesses</u>. They give unfair advantage to businesses that have huge investment. <u>People subconsciously prefer to buy products that</u> <u>they saw in ads</u>. This is a disadvantage to local retail shops too. For example, people prefer to buy branded pulses and grains rather than buying them loose in local shops.
- Some advertisements influence people to go for unhealthy habits. For example, ads on wine show drinking as stylish and send negative message to public. However, these type of ads are reducing gradually.

#### Basics:-

- Advertising is a process of promoting goods and services through media, sponsored activities etc.
- There are various types of advertising. Ads in newspapers, TV programs, blogs, websites, Hoardings besides roads, sponsoring sports, giving scholarships, free samples are some examples of advertising.
- In India, 'Advertising Standards Council of India' (ASCI), a self regulatory voluntary organization of the advertising industry was founded in 1985. It's aim is to enhance public confidence in advertising. People can send complaints to ASCI, if any ad is false, misleading or offensive.

## Conclusion:-

Advertising is inevitable and the advertising field is changing for good. These days, the discriminating ads are rare. Many advertisers are doing good to society to get exposure for their brands and people have become more aware of false promises. This is a good phenomenon. But the main problem with advertising is growing consumerism. This must be avoided and we should work towards an Eco-friendly lifestyle.

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**Afterwords :-** What are your thoughts on this topic? Express your opinions in the comment section below. Subscribe to our blog to read answers to latest GD topics.

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